

CESCO

CENTRO DE ESTUDIOS
DEL COBRE Y LA MINERIA

Centre for Copper and Mining Studies

MOLYBDENUM

as a

By-PRODUCT

Juan Carlos Guajardo B.
Executive Director

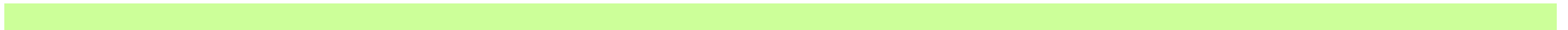
Wednesday 10 September 2008

- 1.- Molybdenum Supply
 - 2.- Molybdenum as a By-product
 - 3.- Exploring the relationship between Mo and Cu prices
 - 4.- Relevance of molybdenum to the Chilean economy
 - 5.- Molybdenum as a By-product in the Chilean mining industry
 - 6.- Consequences of the current molybdenum market
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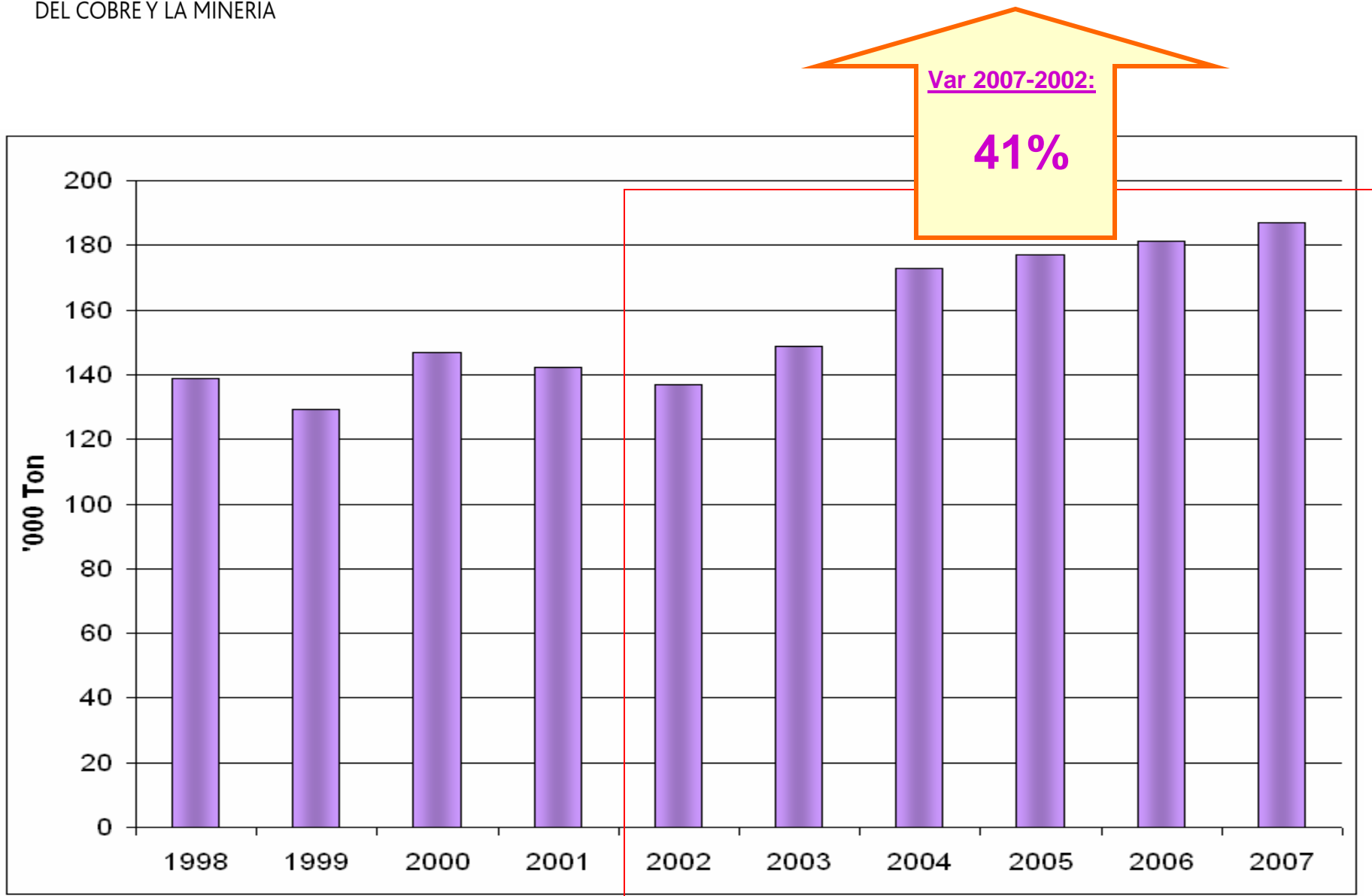
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1.- MOLYBDENUM SUPPLY



World Molybdenum Production



Source: Based on CPM data

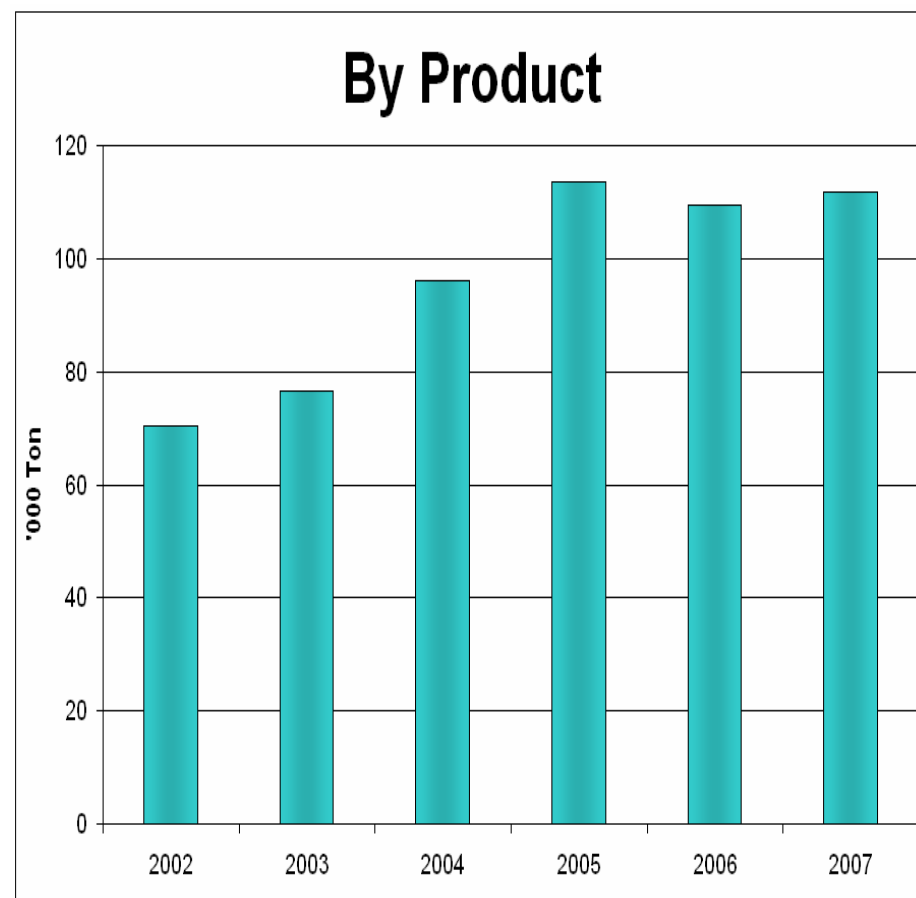
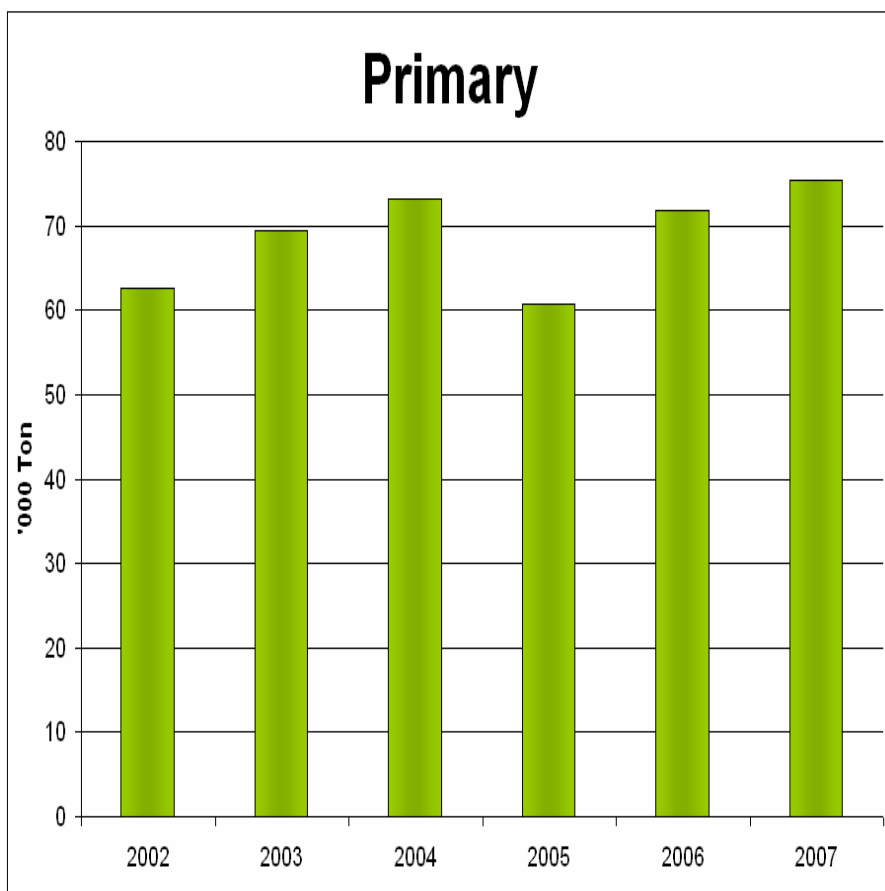
World Molybdenum Production

Var 2007-2002:

20%

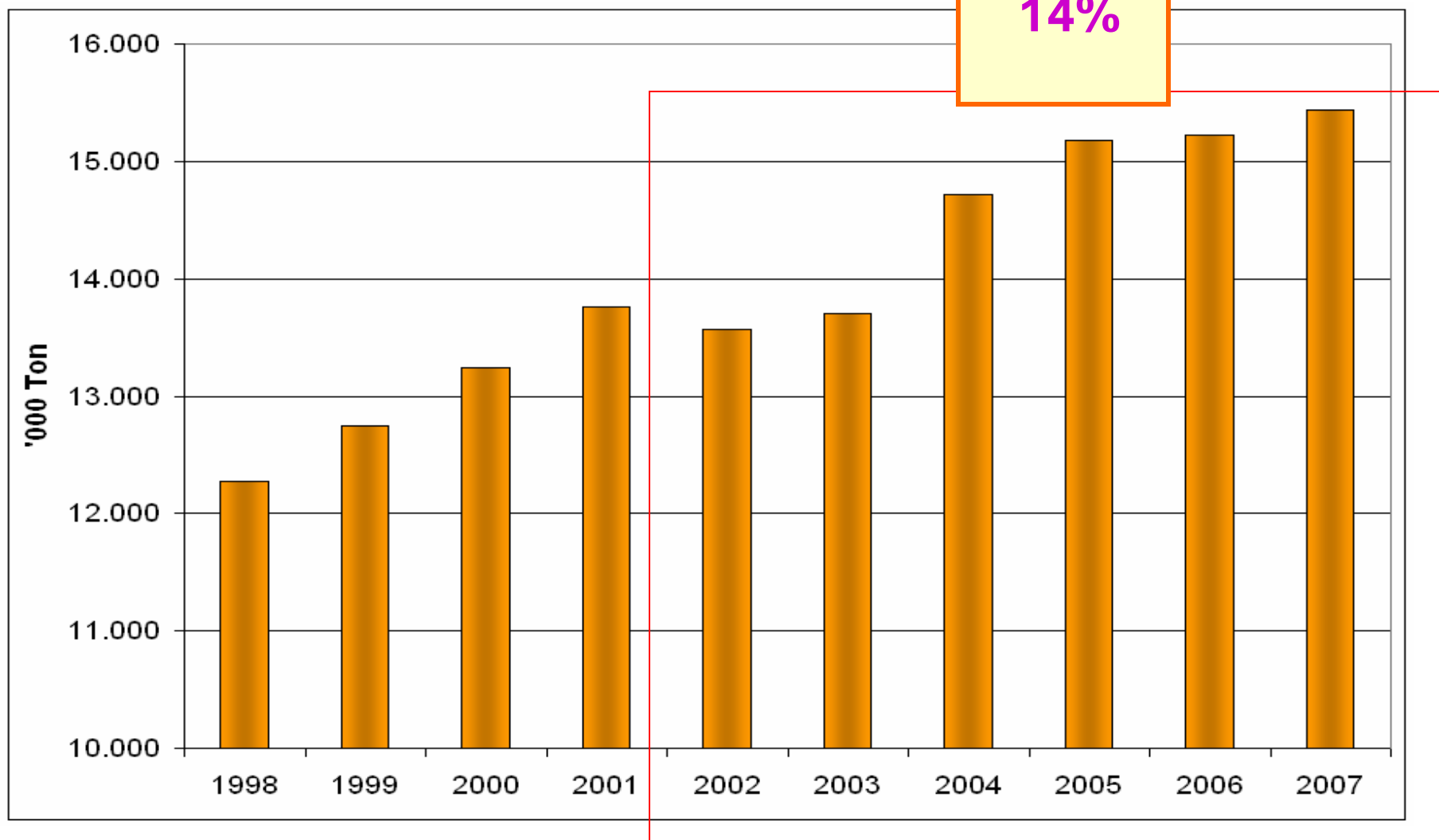
Var 2007-2002:

59%



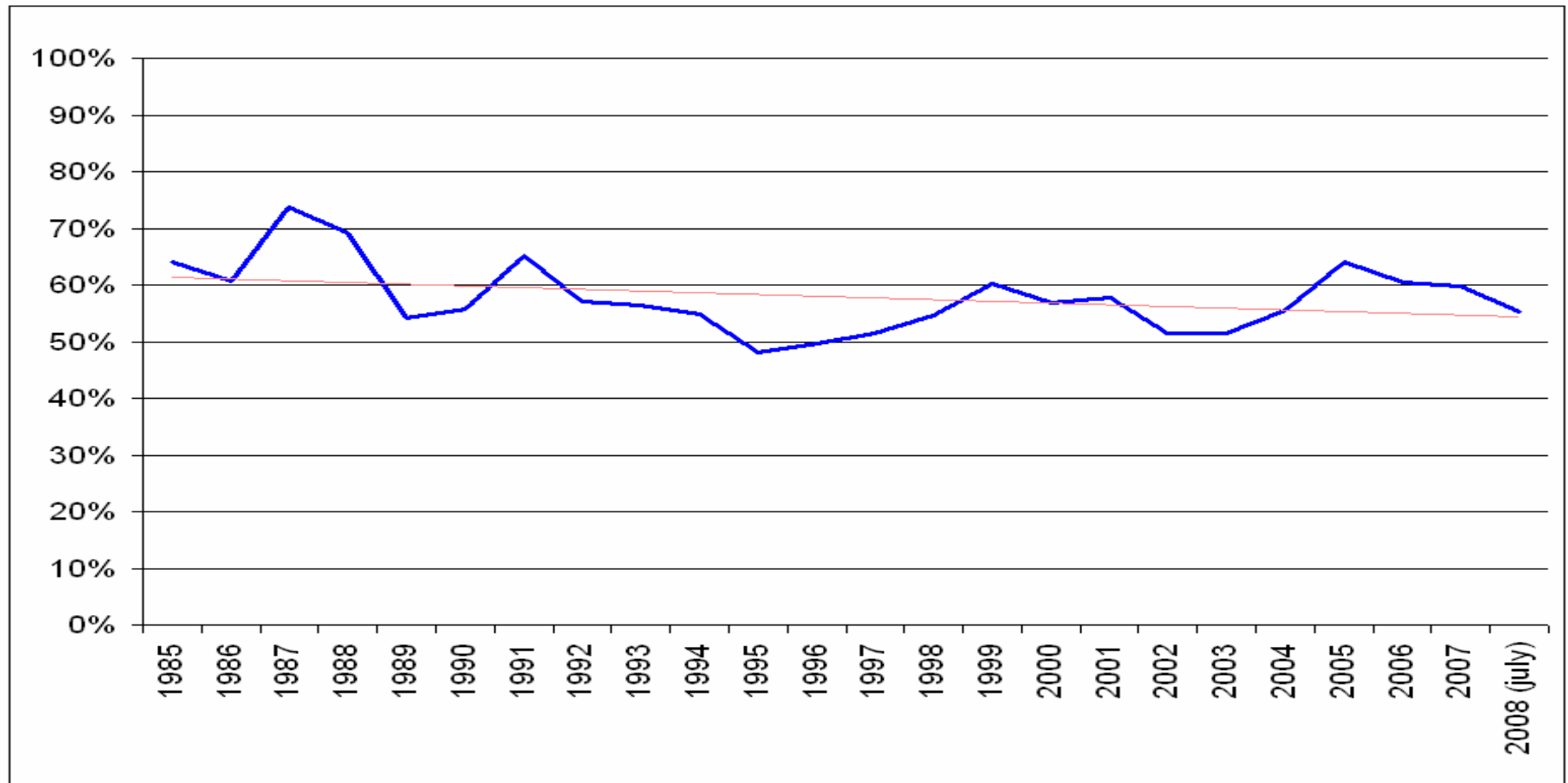
Source: Based on CPM data

World Copper Production



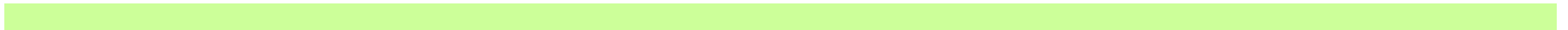
Source: Based on International Copper Study Group data

Ratio of By-product output



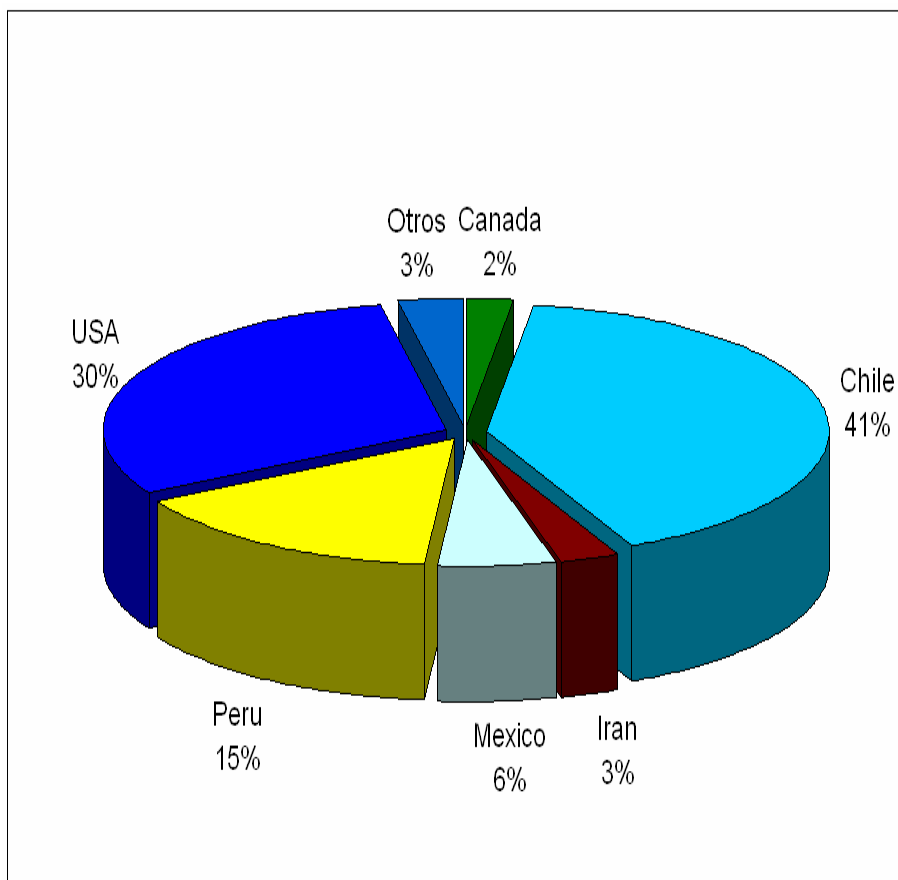
- Secondary production reacted faster to the current super cycle
- With a consistent downturn between 1985 and today

2.- MOLYBDENUM AS A BY- PRODUCT

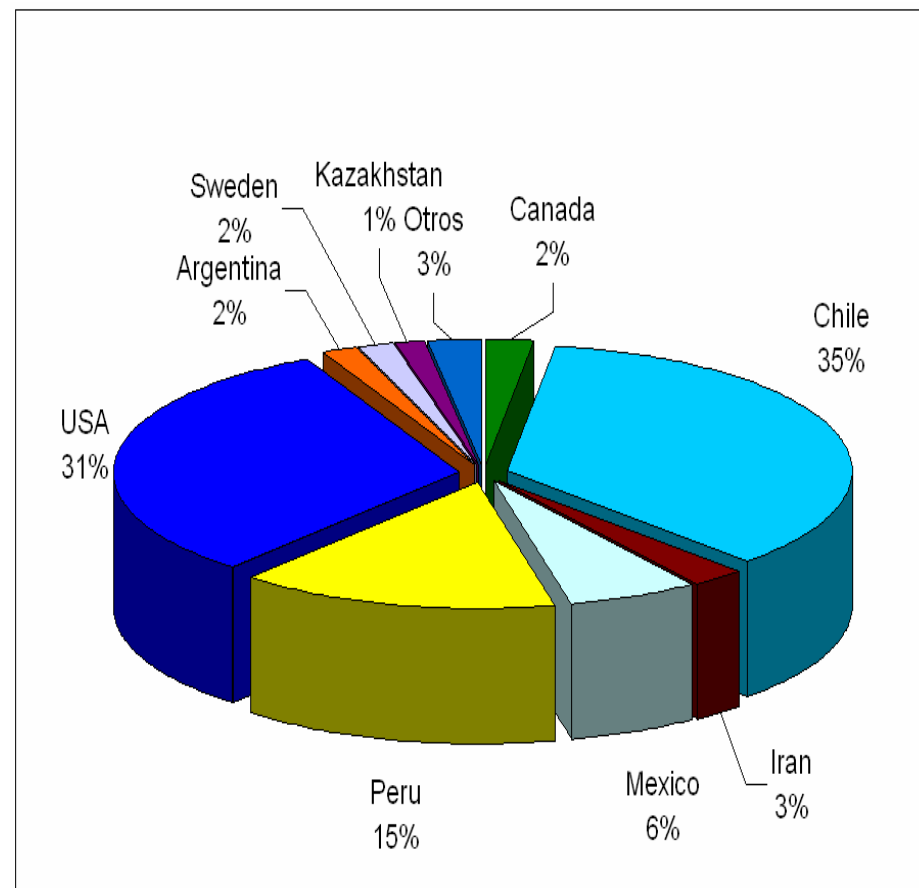


Molybdenum by-product production by country

2007

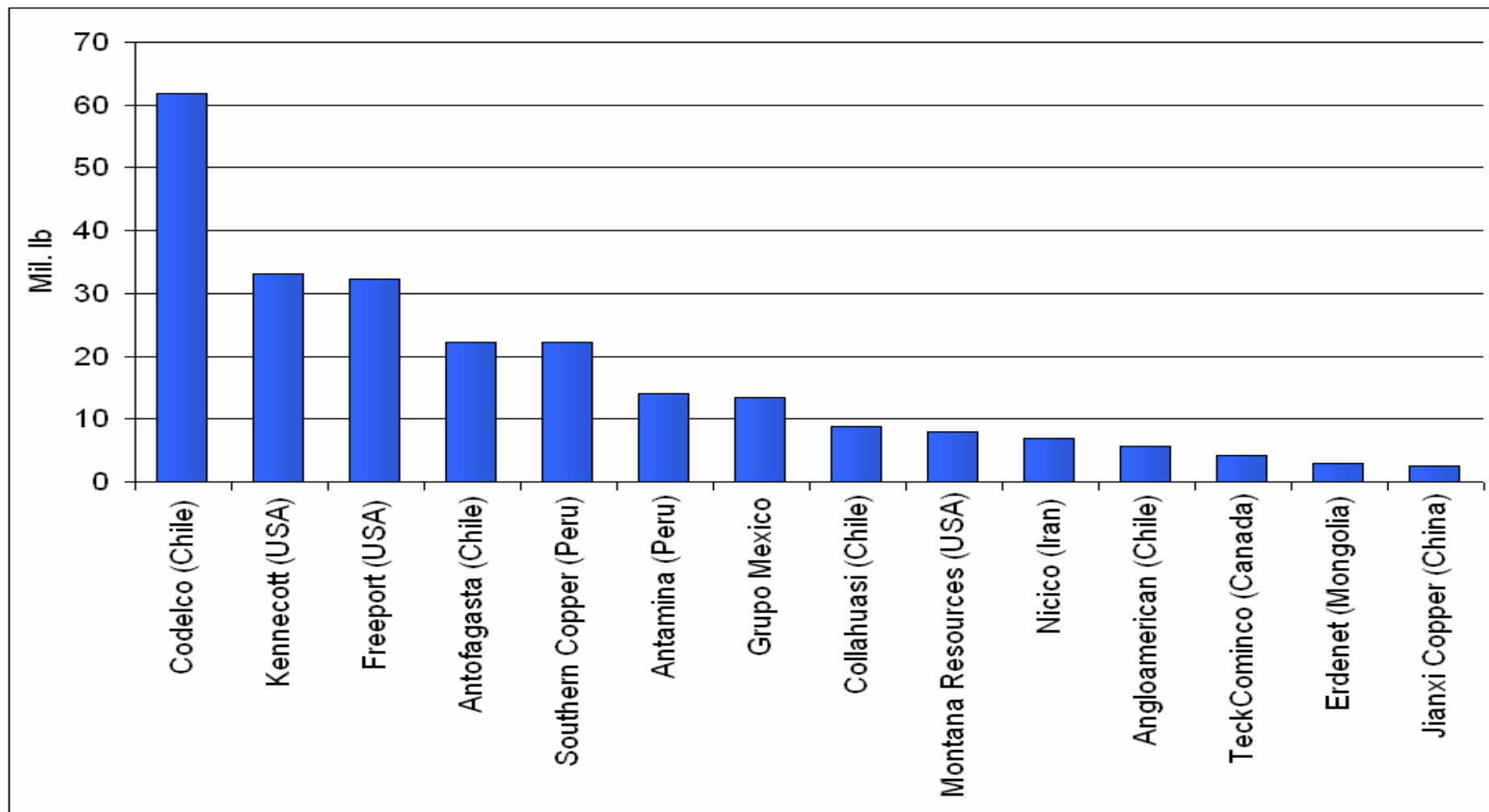


2015



Molybdenum by-product production by company

2007



Ranking 2007-2015

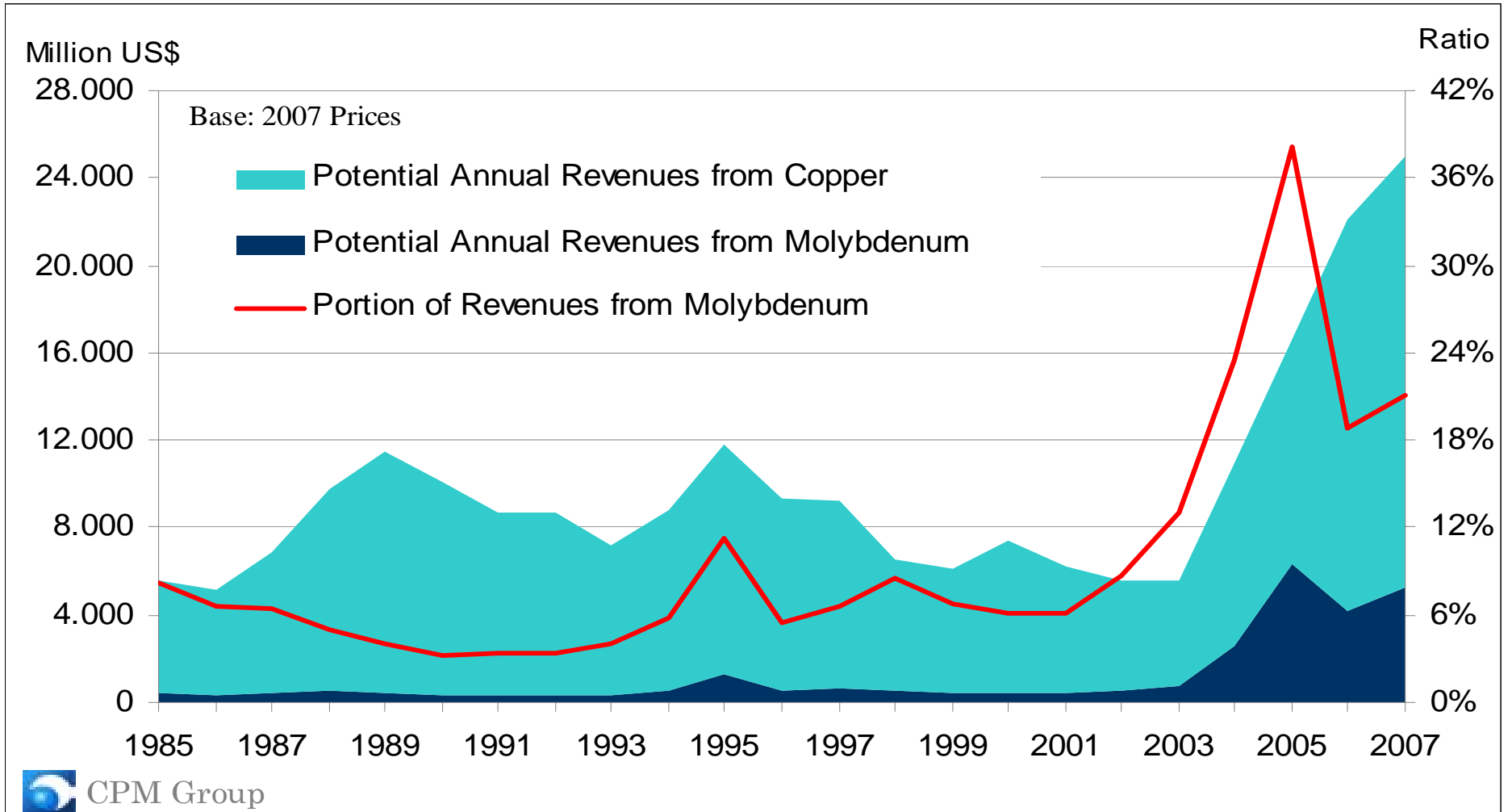
By-product Molybdenum Production

	2007	2015	Var.
Codelco (Chile)	1	1	
Kennecott (USA)	2	3	
Freeport (USA)	3	2	
Antofagasta (Chile)	4	7	
Southern Copper (Peru)	5	4	
Antamina (Peru)	6	10	
Grupo Mexico	7	5	
Collahuasi (Chile)	8	6	
Montana Resources (USA)	9	12	
Nicico (Iran)	10	11	
Angloamerican (Chile)	11	8	
TeckCominco (Canada)	12	13	
Erdenet (Mongolia)	13	17	
Jianxi Copper (China)	14	18	

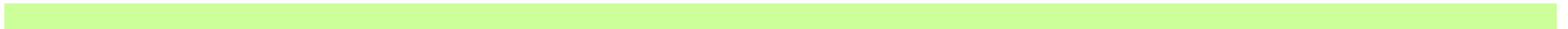
Source: Based on CRU data.

Potential Value of Molybdenum Production for the Top Five Copper By-Producers

*Implied using real annual prices & output for
Codelco, Rio Tinto, Freeport, Grupo Mexico, and Antofagasta*

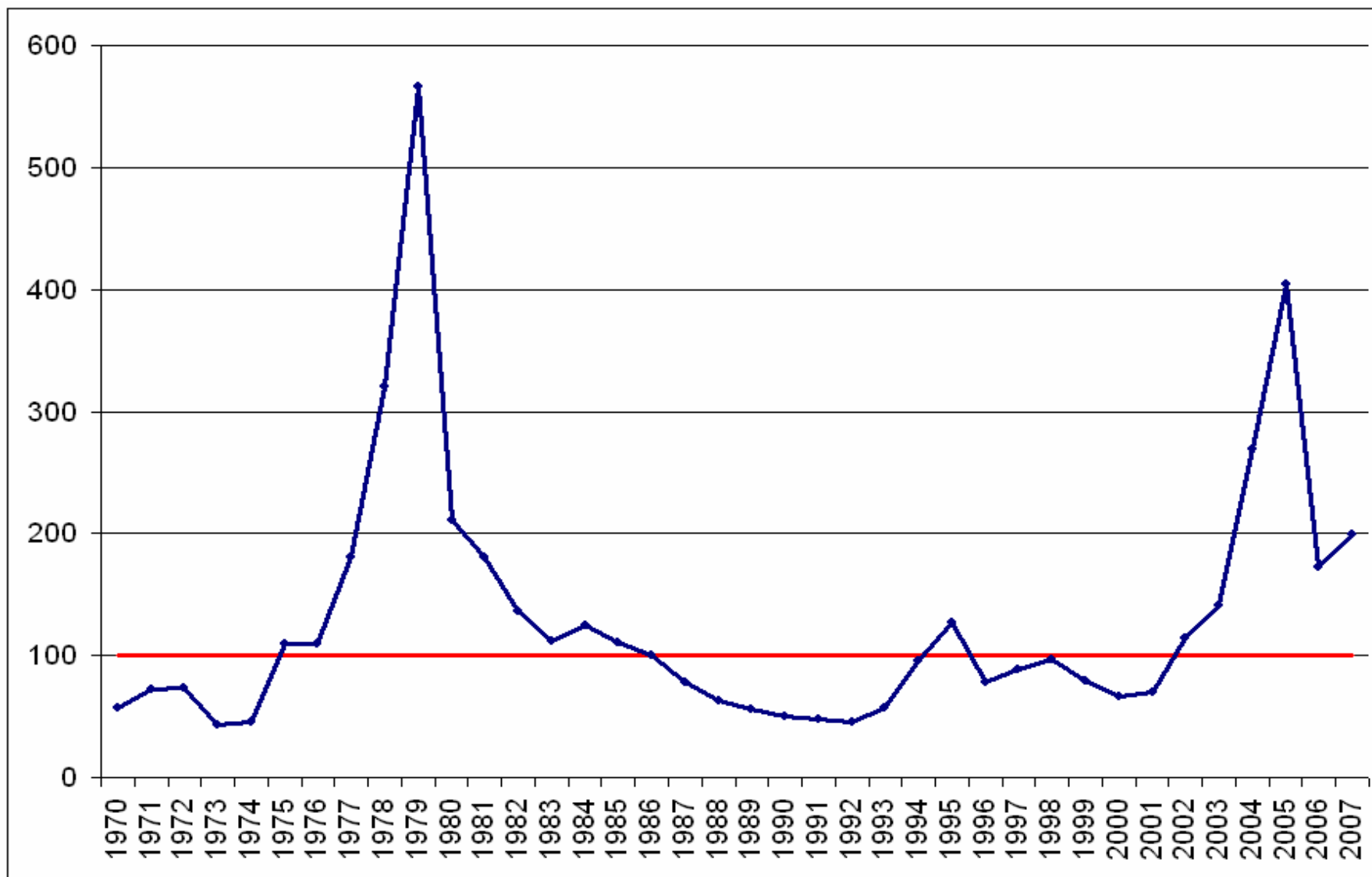


3.- EXPLORING THE RELATIONSHIP BETWEEN MO AND CU PRICES



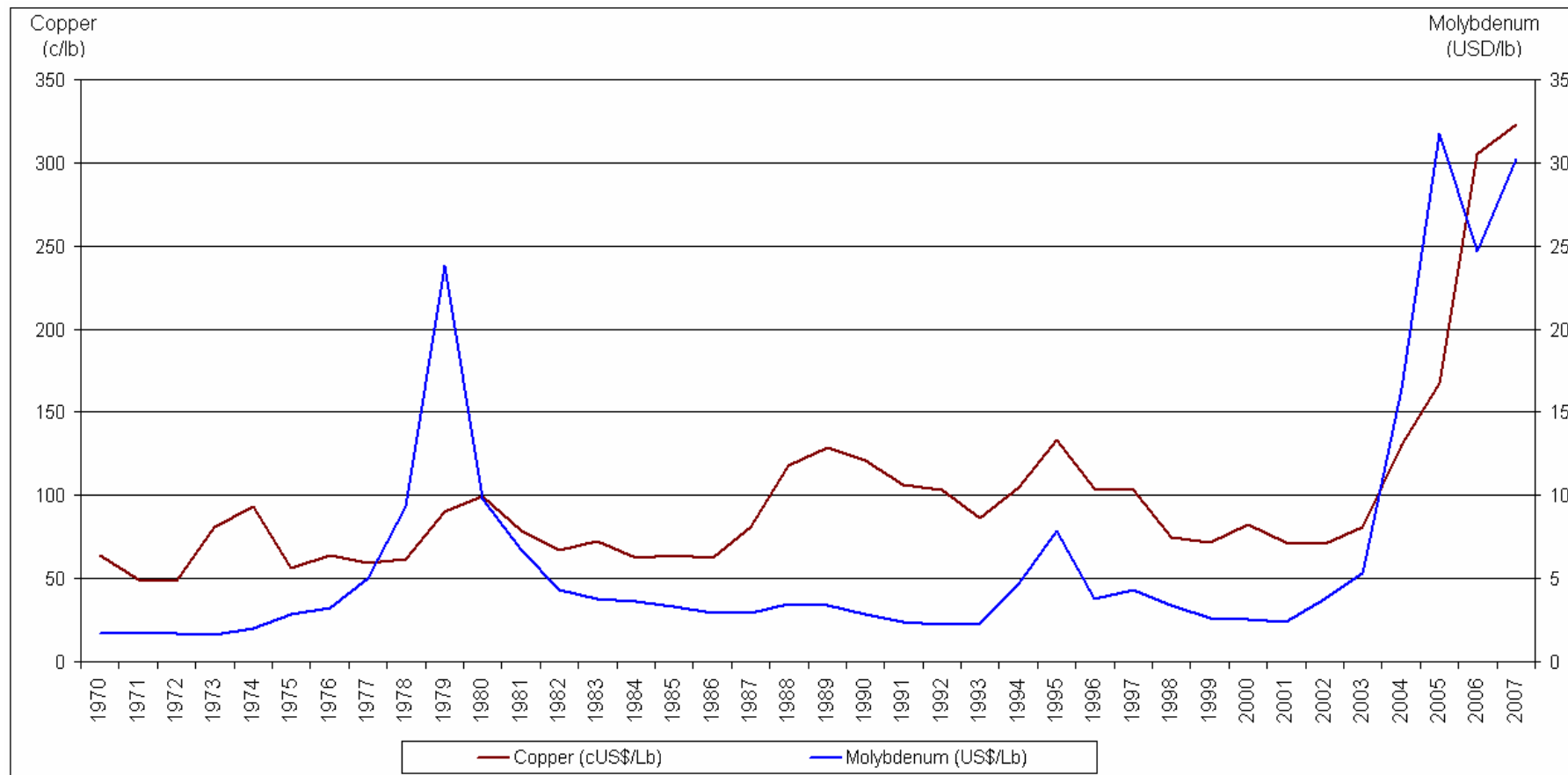
Molybdenum/Copper Price Index

(1986 = 100)



Source: CPM and ICSG data

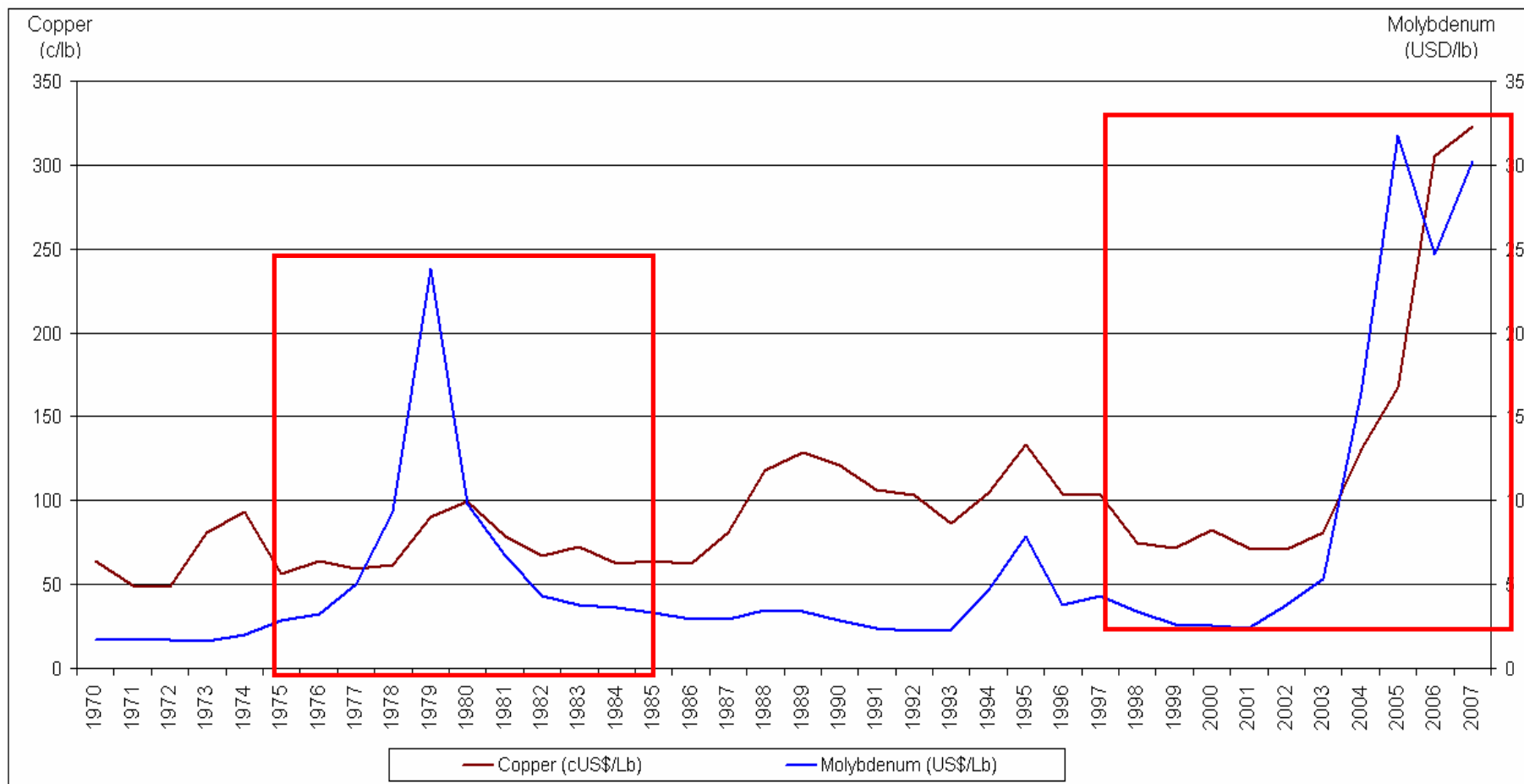
Molybdenum and Copper prices



	<u>Copper</u>	<u>Molybdenum</u>
Standard Deviation	58 cUS\$/Lb	790 cUS\$/Lb
Correlation coefficient	0,75	

Source: Based on CPM and ICSG data.

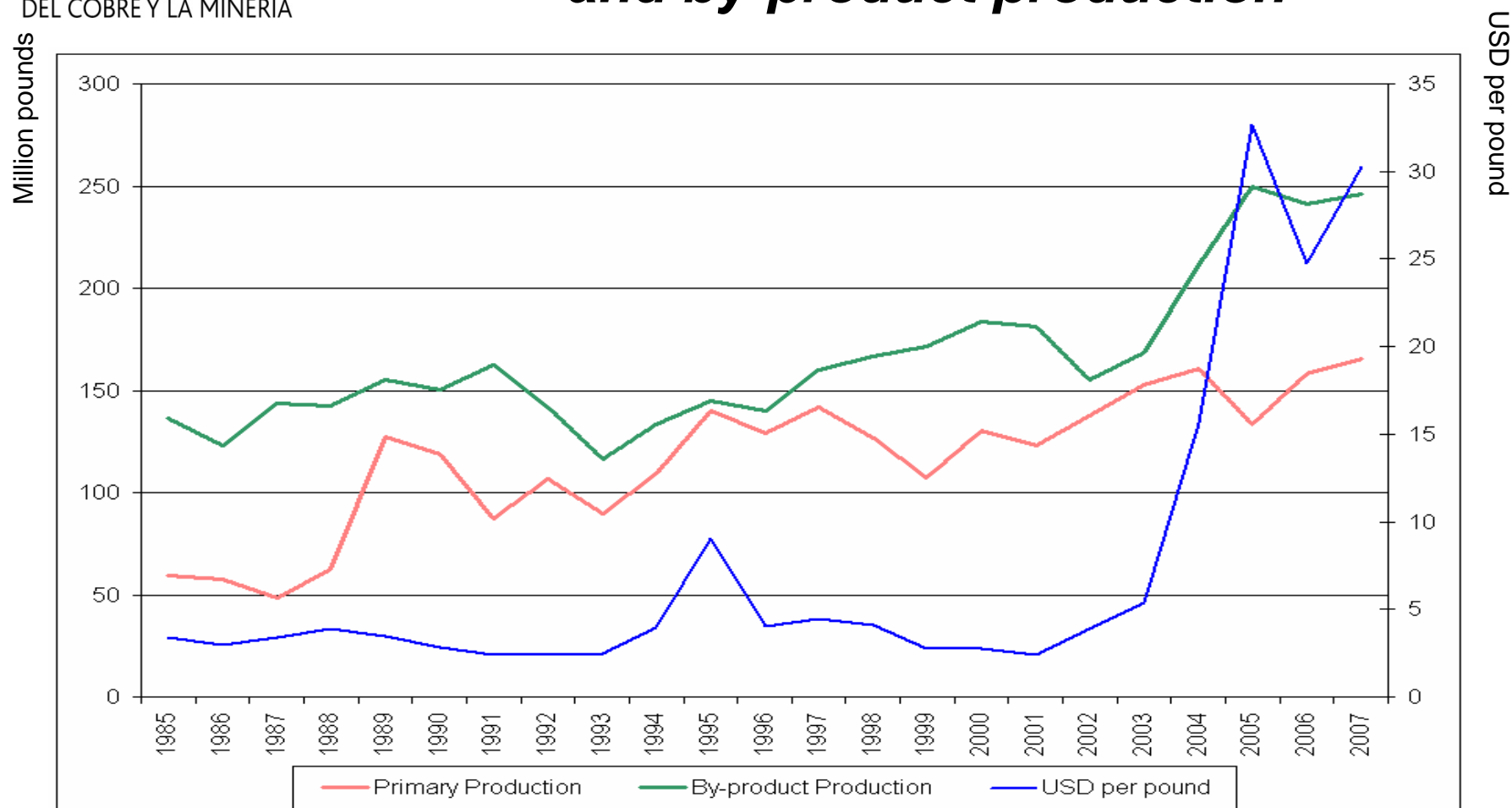
Molybdenum and Copper prices



	<u>1975 - 1985</u>	<u>1997 - 2007</u>
Correlation coefficients	0,65	0,85

Source: Based on CPM and ICSG data.

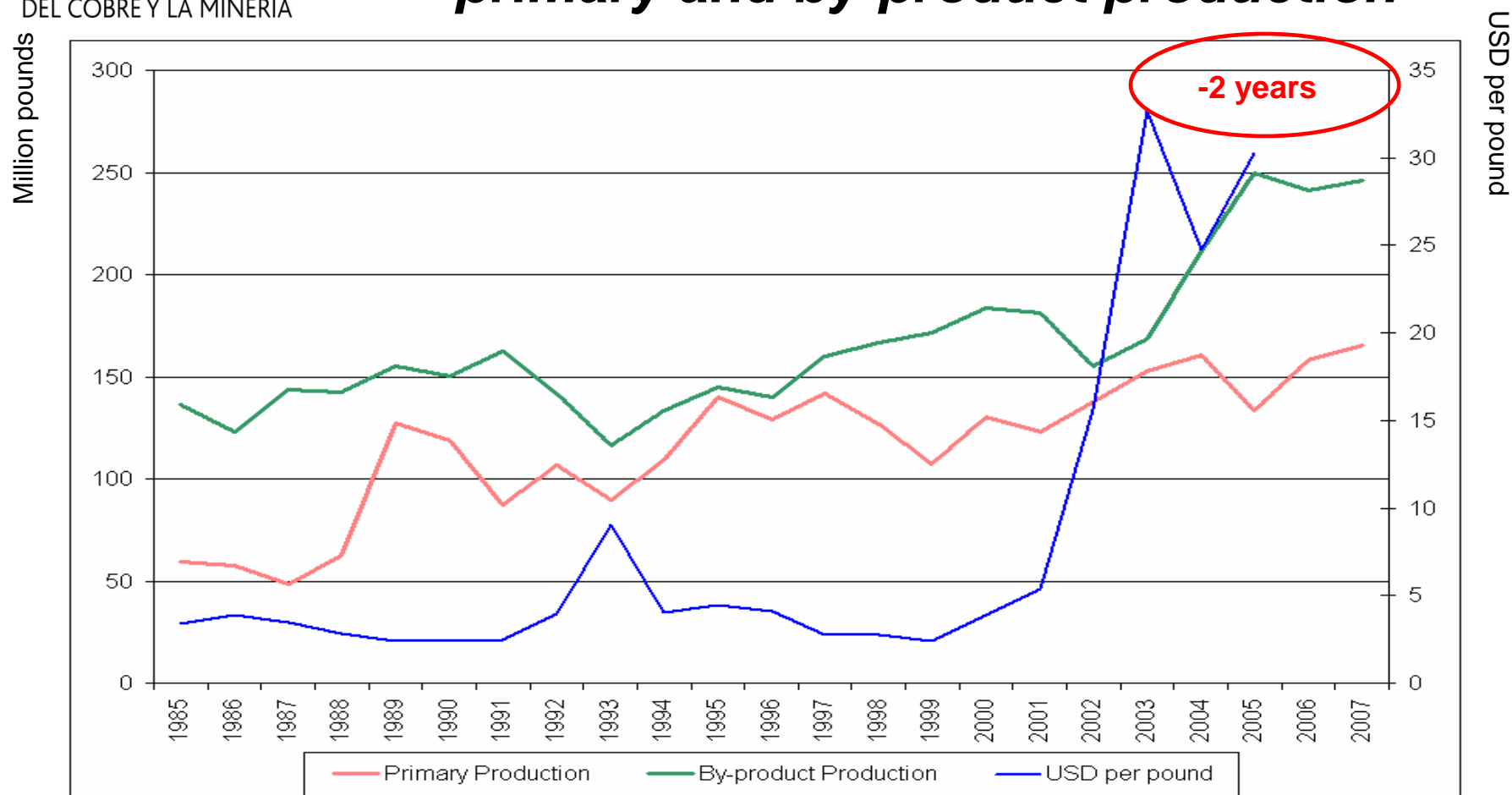
Molybdenum price VS Molybdenum primary and by-product production



Correlation coefficients	<u>1985-2007</u>	<u>2002-2007</u>
Price-Primary	0,517	0,136
Price-By product	0,876	0,981

Source: Based on CPM data

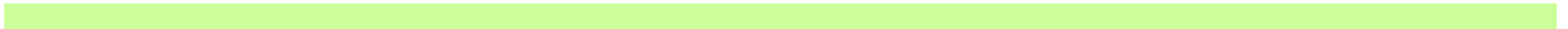
Molybdenum price (T-2) VS Molybdenum primary and by-product production



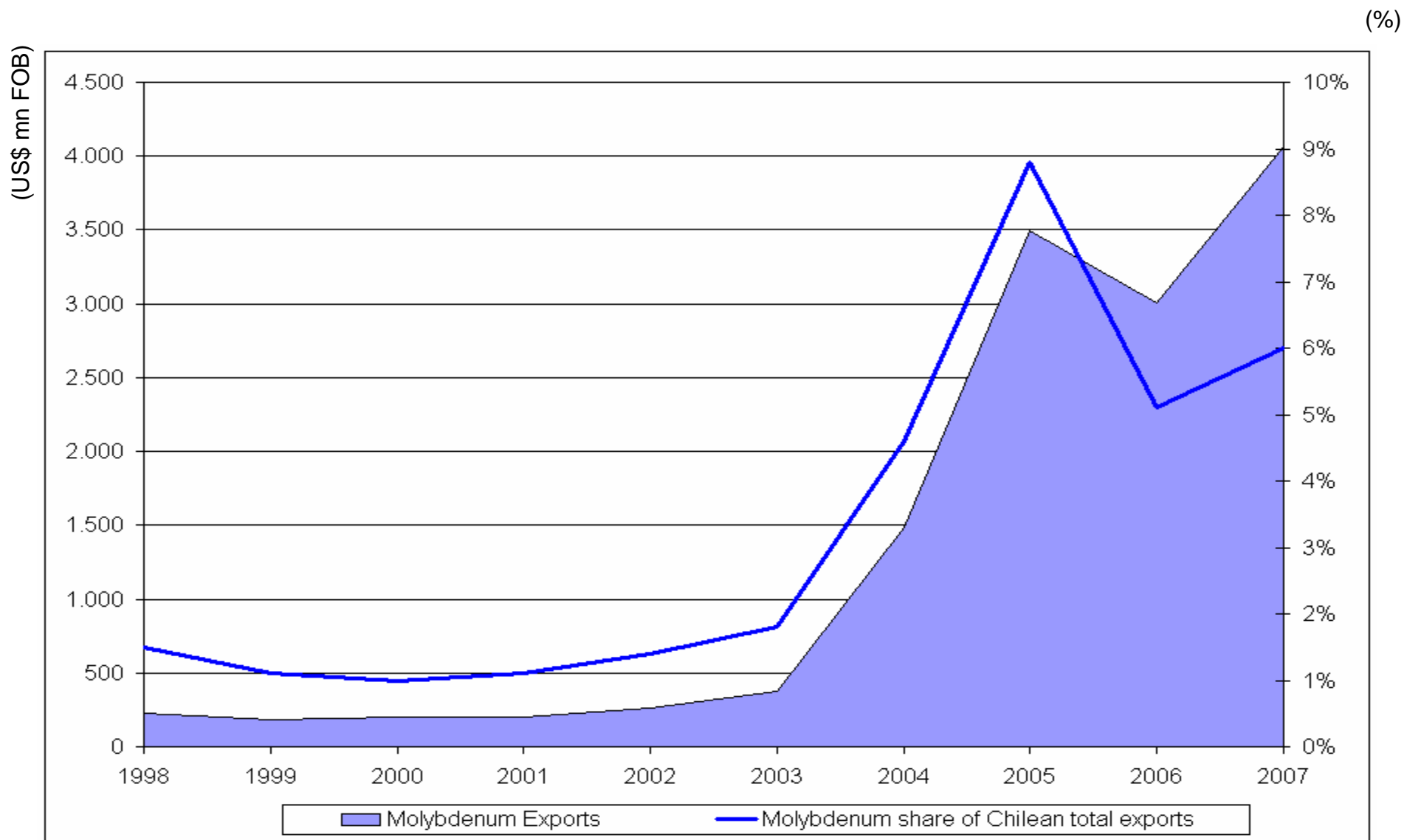
Correlation coefficients	<u>1985-2007</u>	<u>2002-2007</u>
Price (T-2)-Primary	0,492	0,683
Price (T-2)-By product	0,619	0,394

Source: Based on CPM data

4.- RELEVANCE OF MOLYBDENUM TO THE CHILEAN ECONOMY

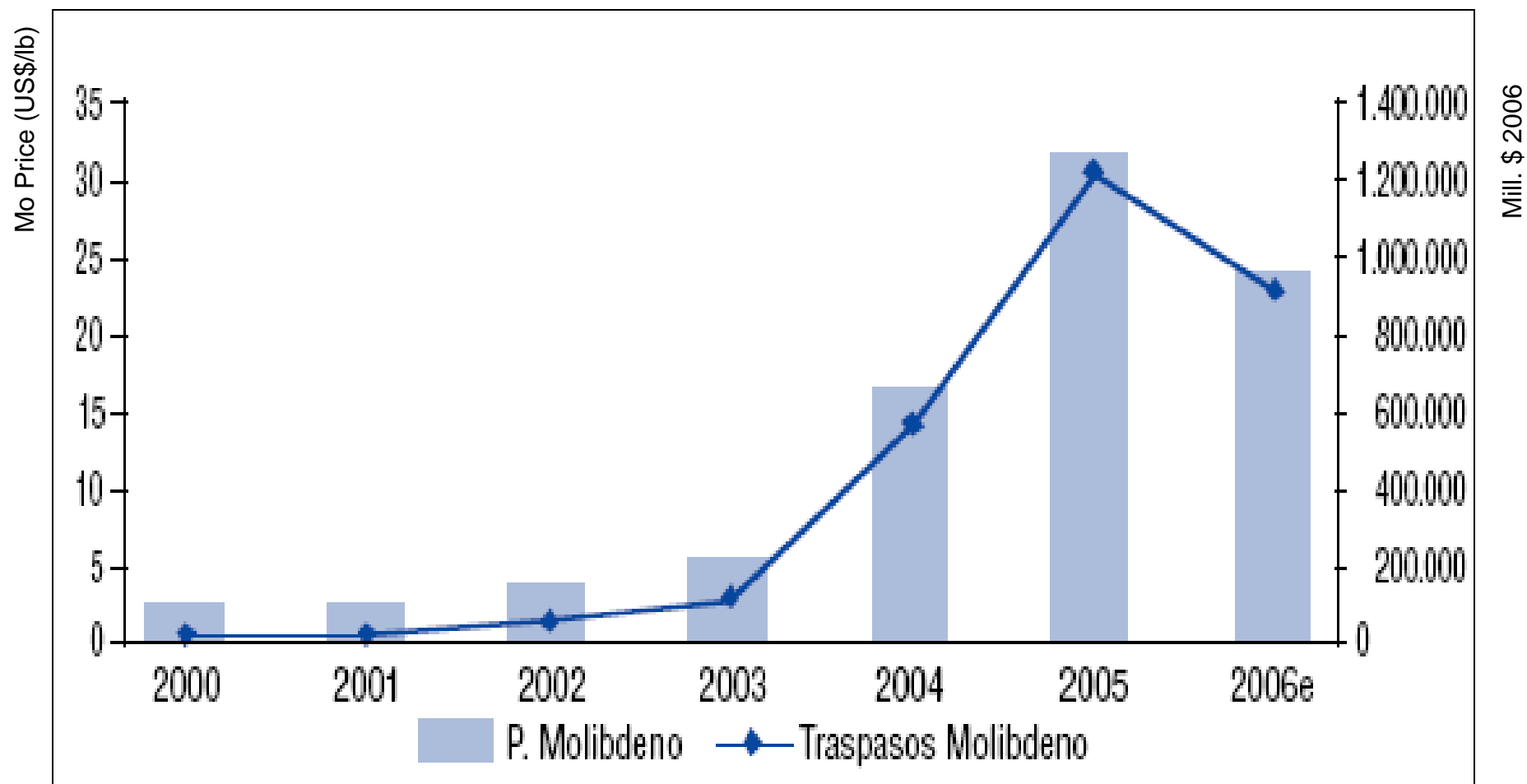


Chilean Molybdenum Exports



Source: Comisión Chilena del Cobre.

Fiscal Revenues from Molybdenum and Molybdenum price, 2000-2006

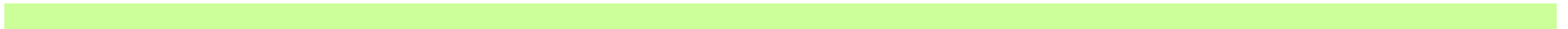


Source: Budget Division DIPRES, Ministry of Finance

Molybdenum and The Structural Balance Policy in Chile

	2001	2006
	Fiscal policy based on current fiscal position	Fiscal policy based on medium-term fiscal outlook
	Fiscal policy based on medium-term fiscal outlook	Fiscal policy based on medium-term fiscal outlook
<i>Fiscal position strongly exposed to international economy and copper price fluctuations</i>	<i>“Nets out the cyclical impact of the level of economic activity and the price of copper that affect central government income”</i>	<i>“Cyclical adjustment of fiscal income from molybdenum also became necessary”</i>
	<ul style="list-style-type: none"> •GDP Potential Output •10-years Copper price 	<ul style="list-style-type: none"> •GDP Potential Output •10-years Copper price •Long-term molybdenum price

5.- MOLYBDENUM AS A BY-PRODUCT IN THE CHILEAN MINING INDUSTRY



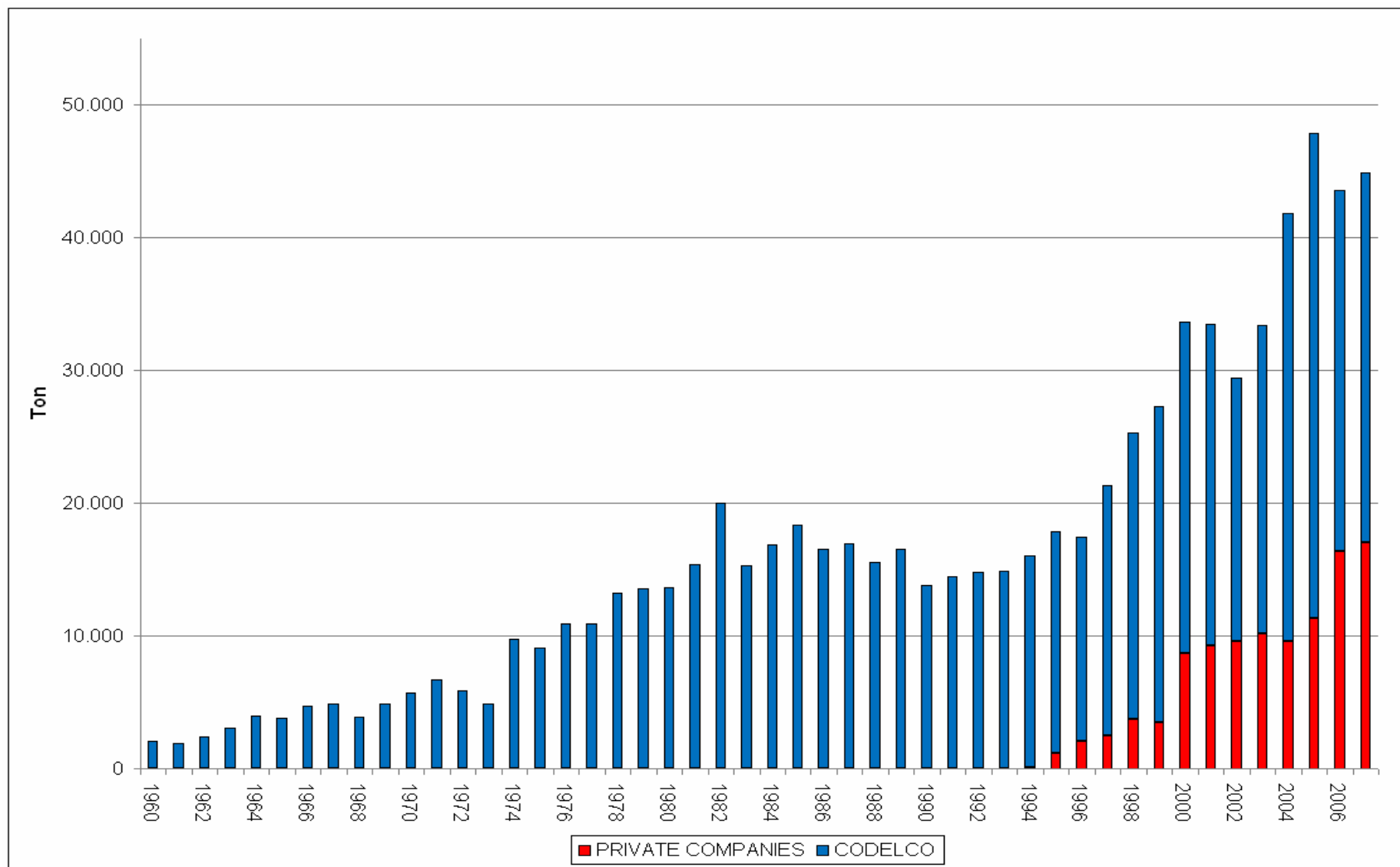
Companies with Molybdenum as a By-Product

- **CODELCO**
 - **ANTOFAGASTA MINERALS**
 - **ANGLOAMERICAN**
 - **COLLAHUASI**
-

***Companies with Molybdenum as a
By-Product***

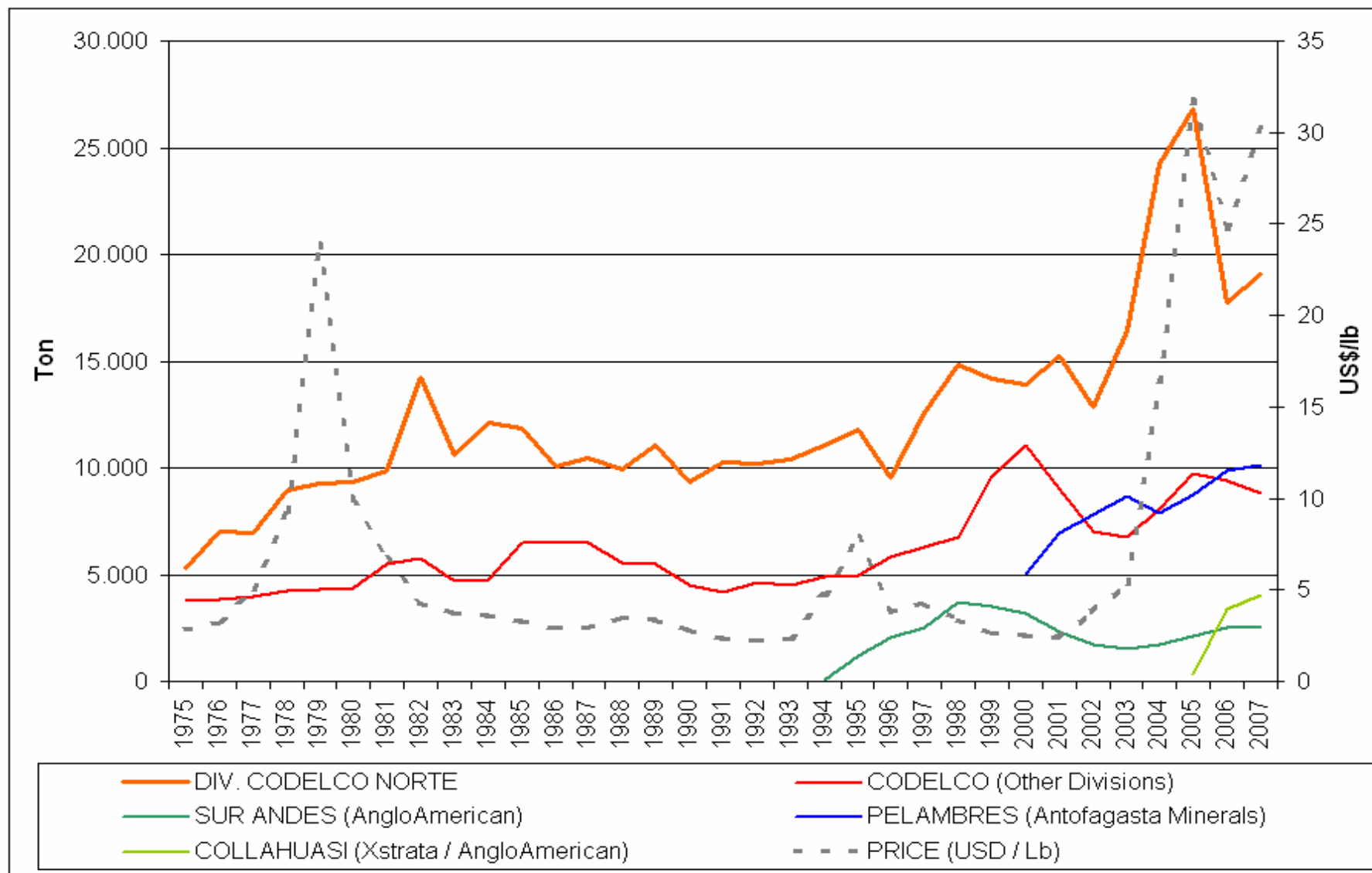
Company	Production 2007 (MT Molybdenum Content)	Production Value 2007 (USD MM)
Codelco	27.857	1.822
Antofagasta Minerals (Los Pelambres)	10.156	664
Collahuasi	4.039	264
Angloamerican (Sur Andes)	2.582	169

Chilean Molybdenum Production 1960-2007



Source: Based on Comisión Chilena del Cobre.

Chilean production by mine 1975-2007



Source: Based on Comisión Chilena del Cobre

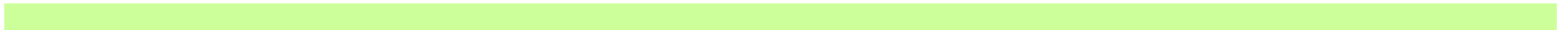
Chilean projects in molybdenum

Planned Start up	Company	Project	Stage	Estimated Investment (US\$ millions)
2009	Xstrata	Altonorte	Environmental approval	40
-	Xstrata/Anglo	Collahuasi Expansion	Under study	-
2010	Codelco	Mejillones	Feasibility study	120
2011	Codelco	Recovery improvements (cell expansions, better proc. Timing and additives)	-	15
2010	Antofagasta	Los Pelambres expansion	Expect board approval	50
2015	Antofagasta	Esperanza	Under study	-
2010	BHP Billiton	La Negra plant (5-12 MTT)	Environmental approval. Expect board approval.	120
2010	Moly met	New Mejillones Plant	-	124
Total Investment in Identified Projects				469

Other projects: Los Bronces development project (Molybdenum production will reach 5,400 tonnes from the current level of 2,123 tonnes by 2011), Vizcachitas project (Los Andes Copper)

Source: Based on information from Area Minera and Minería Chilena Magazines.

6.- CONSEQUENCES OF THE CURRENT MOLYBDENUM MARKET



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Is molybdenum becoming a co-product ?

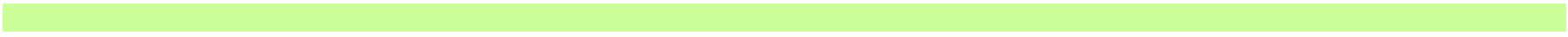
Costing Method

Mining industry convention: “normal costing”

“full costs are allocated to the metal under analysis (copper) and net by-product revenue (moly) is credited against cash operating costs to give a net cash operating cost”.

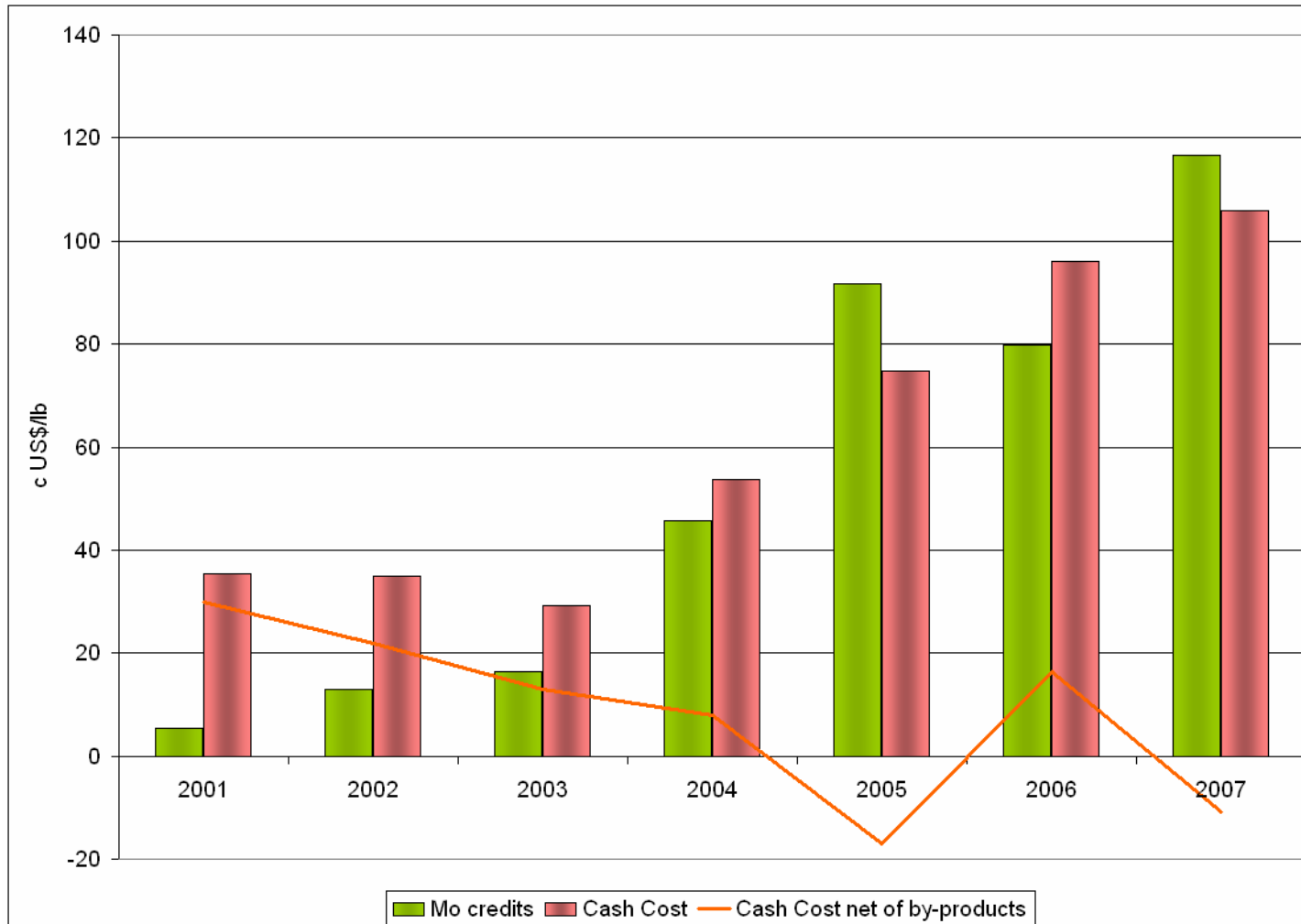
The alternative: “pro-rata costing”

“the total cost of each process stage is apportioned to the products sharing that process stage, according to their net values at that stage e.g. a metal that contributes 30% of net revenue is allocated 30% of the common costs”.



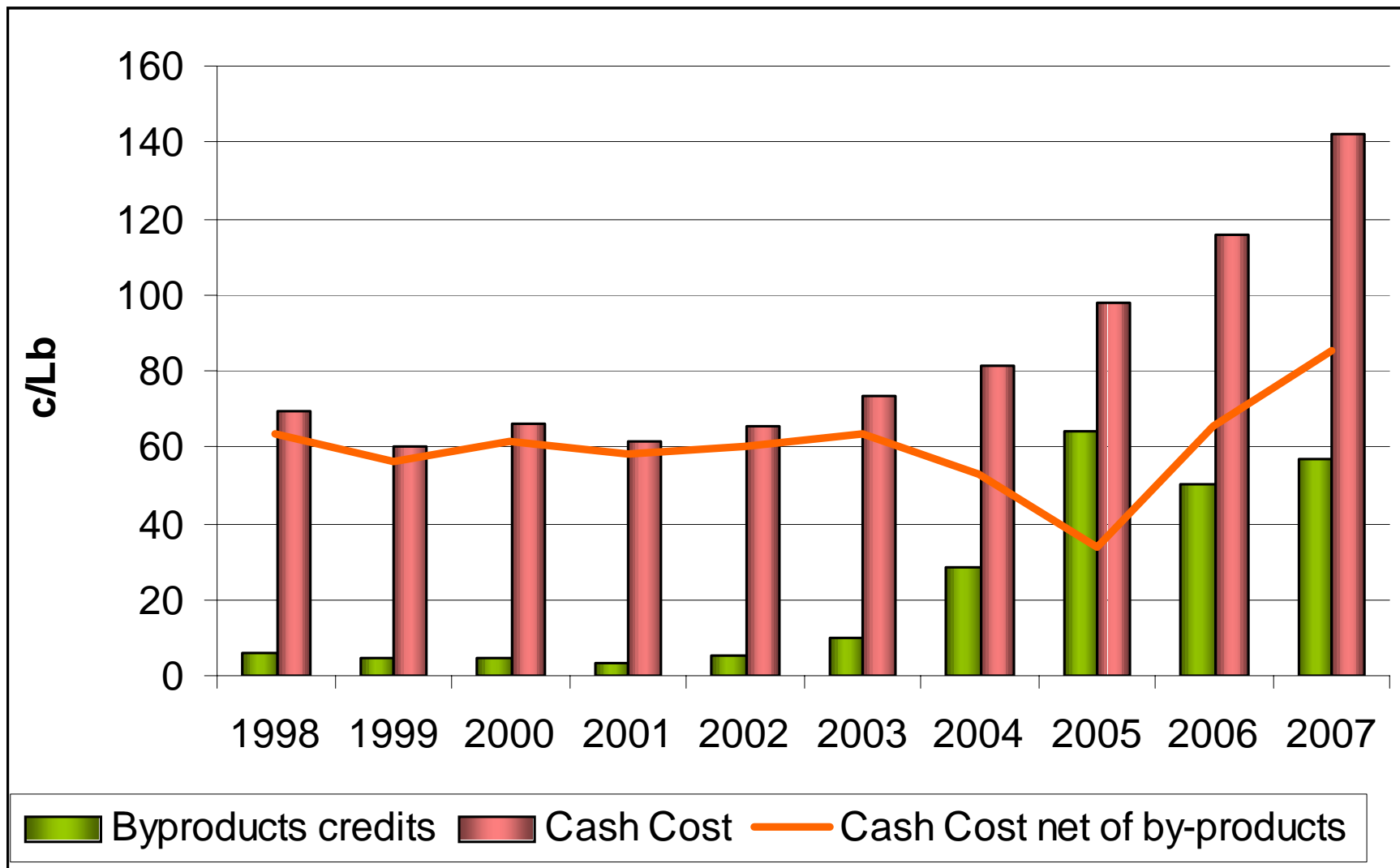
Moly's role in copper costs

Antofagasta Minerals



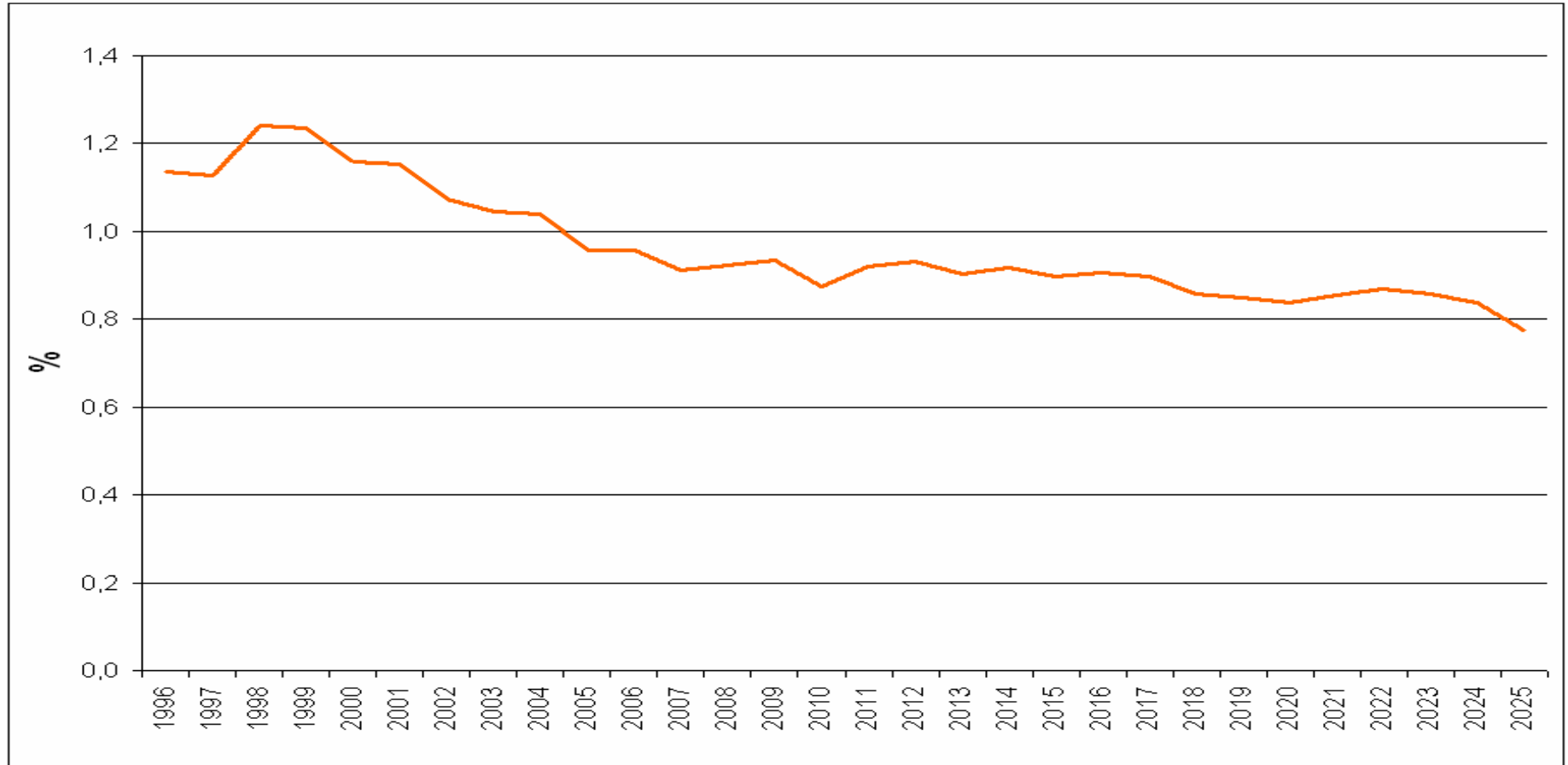
Moly's role in copper costs

CODELCO by-products



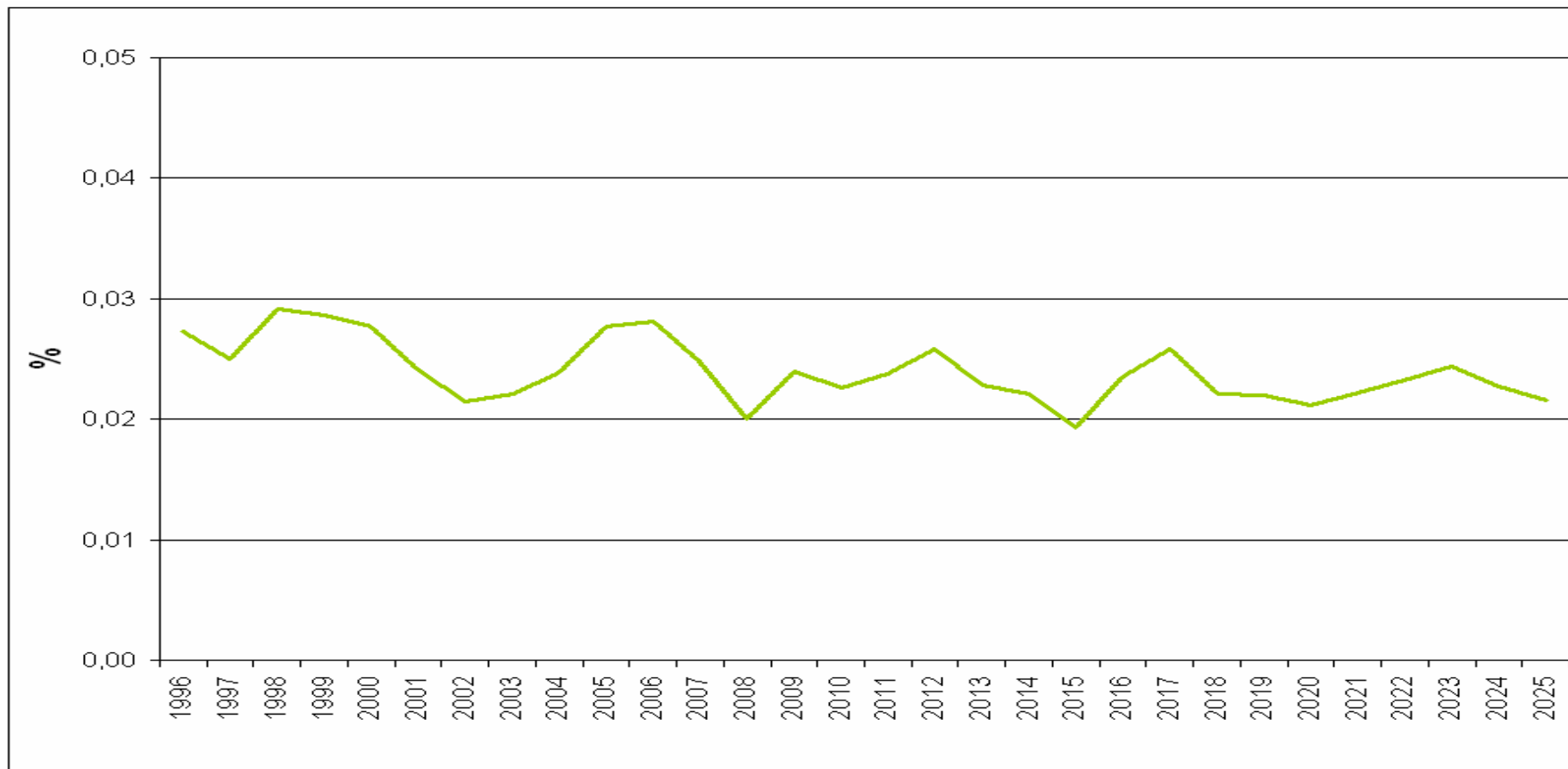
Source: Based on company reports

Copper head grades 1996-2025



Average	0,963%
Standard Deviation	0,126%

Molybdenum head grades 1996-2025



Average	0,024%
Standard Deviation	0,003%

*Molybdenum head grades
more stable than copper
head grades!*

What is changing due to the molybdenum market?

- Joint consideration of both moly and copper in mining (equivalent price rather copper price)
 - Recovery decisions: Trade-off decisions between copper and molybdenum not necessarily favoring copper
 - Recovery improvements
 - Mining models demand more molybdenum information in order to improve decision making. Particularly relevant in new mines.
-

Exploration expenditure Molybdenum and Copper

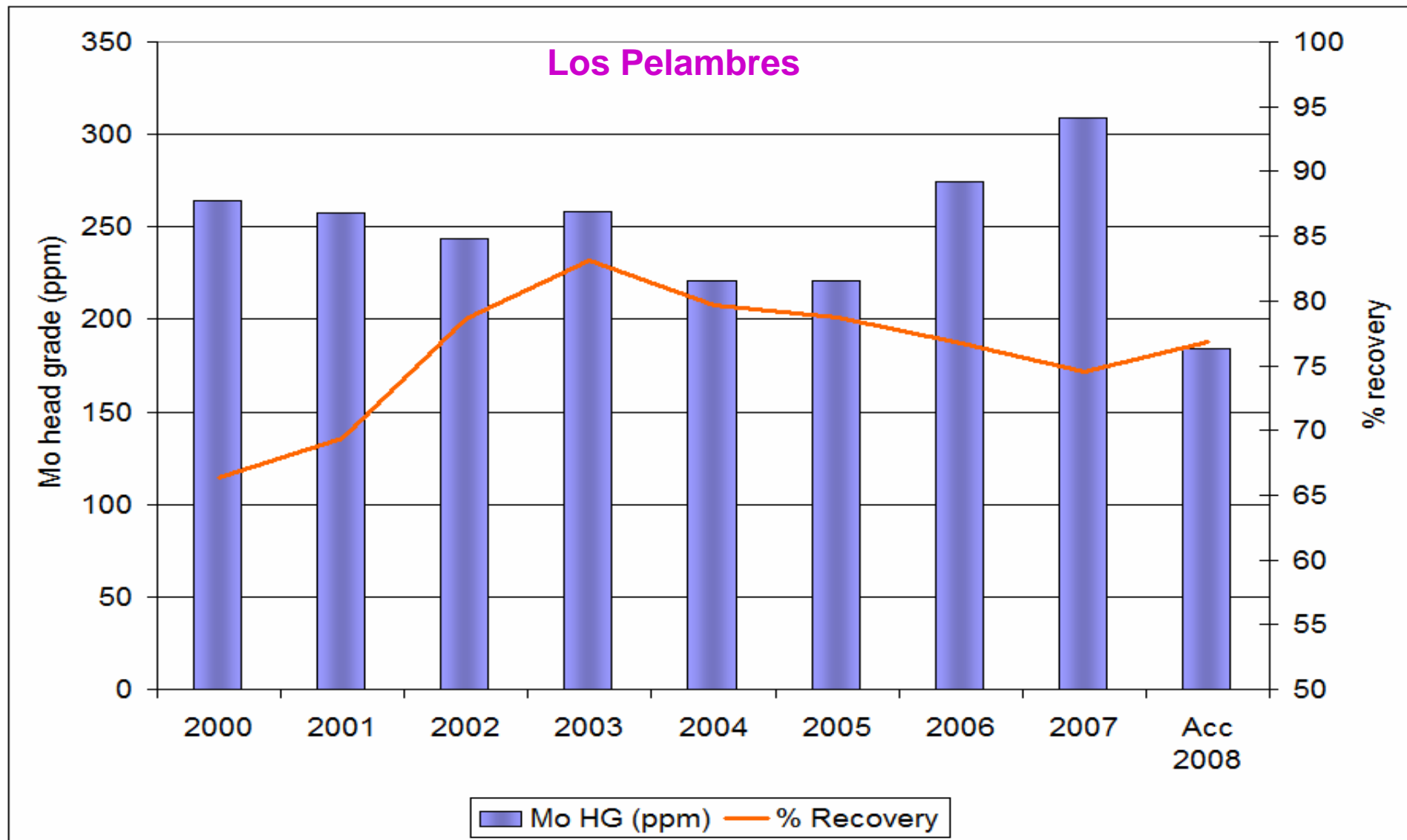
Molybdenum

Year	N° Companies	USD millions	Year on year increase
2006	73	65-75	~ 200%
2007	126	200	

Copper

Year	USD millions	Increase
2006	1.346	49%
2007	2.000	

Mo Recovery rates and head grades *2000-2008*



Why flexibility is important in the planning of copper-molybdenum mines

- Relative price of molybdenum and copper is a relevant driver in mining decisions
 - Flexibility is important to mining managers. More information is useful (testing mine and plant data) along the entire mine life
 - Molybdenum is fully considered in development of new mines:
Codelco: Inca de oro, MM, Expansión Andina, Chuqi Subterránea. AMSA: Esperanza, expansión Pelambres
 - Molybdenum is in the way of being jointly considered with copper in every copper company producing Mo. Only a few companies take operative decisions solely driven by copper today
-

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